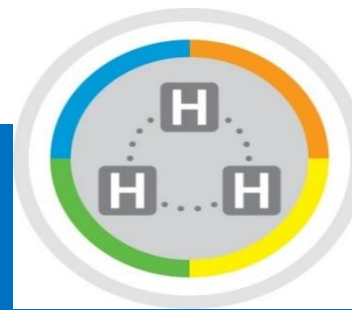


Reconfiguration of hospital services

A programme to sustain services and improve care

Appendix 6 – Financial Modelling

7 November 2017 V81



About these materials

The purpose of these materials is to summarise the potential financial implications of the proposals put forward by the mid and south Essex Success Regime

As stated in NHS England's guidance *Planning, assuring and delivering service change for patients* it is essential that only those options that are sustainable in service, economic and financial terms are offered publicly

This includes capital spend, transactional or transitional funds, savings etc

These materials cover

- *"At a glance"* – summary financial bridge and methodology
- *Base case, Business as Usual* – demand growth and efficiency savings
- *Future model* – system savings
- *National schemes and other investments*
- *Consolidated position*
- *Risks and mitigations* – delivery and financial

- *Detailed backup information*

"At a glance"

Executive summary (I of II)

The mid and south Essex Success Regime has a population of 1.2m; 5 CCGs, 3 Trusts and 3 Local Authorities; and had an annual health deficit of £99m in 2016/17

Demand pressures are projected to cause the in-year deficit to grow to £532m by 2021/22, in the 'do nothing' scenario, before efficiency schemes

If realised, CIPs, QIPPs and STF funding will reduce the 'do nothing' in-year deficit to £82m by 2021/22.

This is dependant on:

- Acute Trust CIPs delivering £150m of efficiency savings;
- Non-acute QIPPs that will deliver £135m of efficiency savings;
- £87m of savings will be delivered by other commissioners and providers;
- £78m of Sustainability Transformation Fund (STF) funding

To unlock further savings and return to full financial sustainability, £244m of capital investment (including £30m related to FYFV investments and £77m relating to local health & care developments) will be required by 2021/22. An additional £40m of revenue pump priming investment is also included in our financial bridge over the period to 2021/22 in order to deliver the programme of transformation.

Executive summary (II of II)

Local Health and Care initiatives are planned to contribute £26m in system savings by 2021/22 ...

- Impact will be a 2% rise in A&E attendances, flat NEL and elective admissions, and an 4% net reduction in outpatients versus 2016/17

... these will contain acute hospital activity , facilitating **In Hospital** clinical reconfiguration with corporate and clinical support changes.

- The clinical steering group has identified various options for acute provision shortlisted to a preferred option for consultation

Overall savings in this areas are c.£86m as follows:

- Depending on the final option selected, this has the potential to deliver £21m in direct savings
- Acute clinical support and back office consolidation is projected to deliver £11m
- Acute-focused QIPP schemes and the benefits from scale delivery of services will release £55m

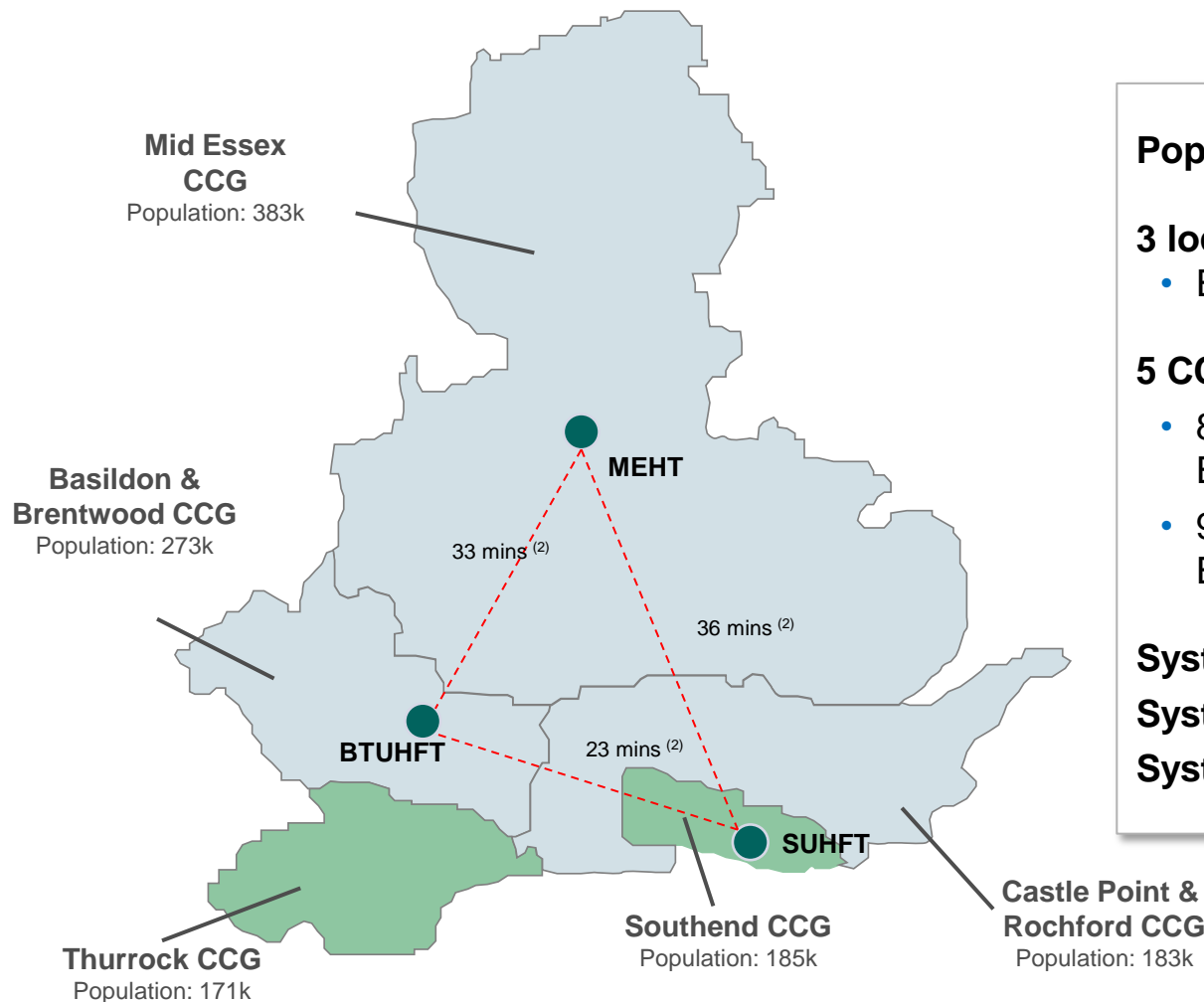
A further £15m has been targeted in order to achieve financial balance by 2020/21. This is focused on commissioner reconfiguration, estates efficiencies and repatriation of work to local NHS providers and is net of revenue costs associated with the proposed capital developments and transport infrastructure.

These in hospital changes will in turn facilitate investment in local health and care. The demands on local health and care will be the same in all options, except for travel requirements

- The same range of in hospital services will be offered for all reconfiguration options; patients will still access urgent and emergency care in the same way, and the majority of visits will still be to their local hospital
- However, there will be increased travel requirements for some patients and relatives for certain specialist services – CCGs will review transport provision to mitigate this

These initiatives will return the system to in-year financial balance by 2021/22, allowing investment of £44m, including in national schemes (7 day services, GPFV, cancer taskforce, etc.)

Key facts about mid and south Essex Success Regime footprint



Population: 1,195k¹

3 local authorities:

- Essex; Southend; Thurrock

5 CCGs, 3 Acute trusts

- 85% of acute activity from 5 CCGs remains in Essex NHS trusts
- 93% of local trust activity is from Mid and South Essex patients

System health income 16/17³: £2,451m

System health and care exp. 16/17³: £2,550m

System health deficit 16/17⁴: £99m

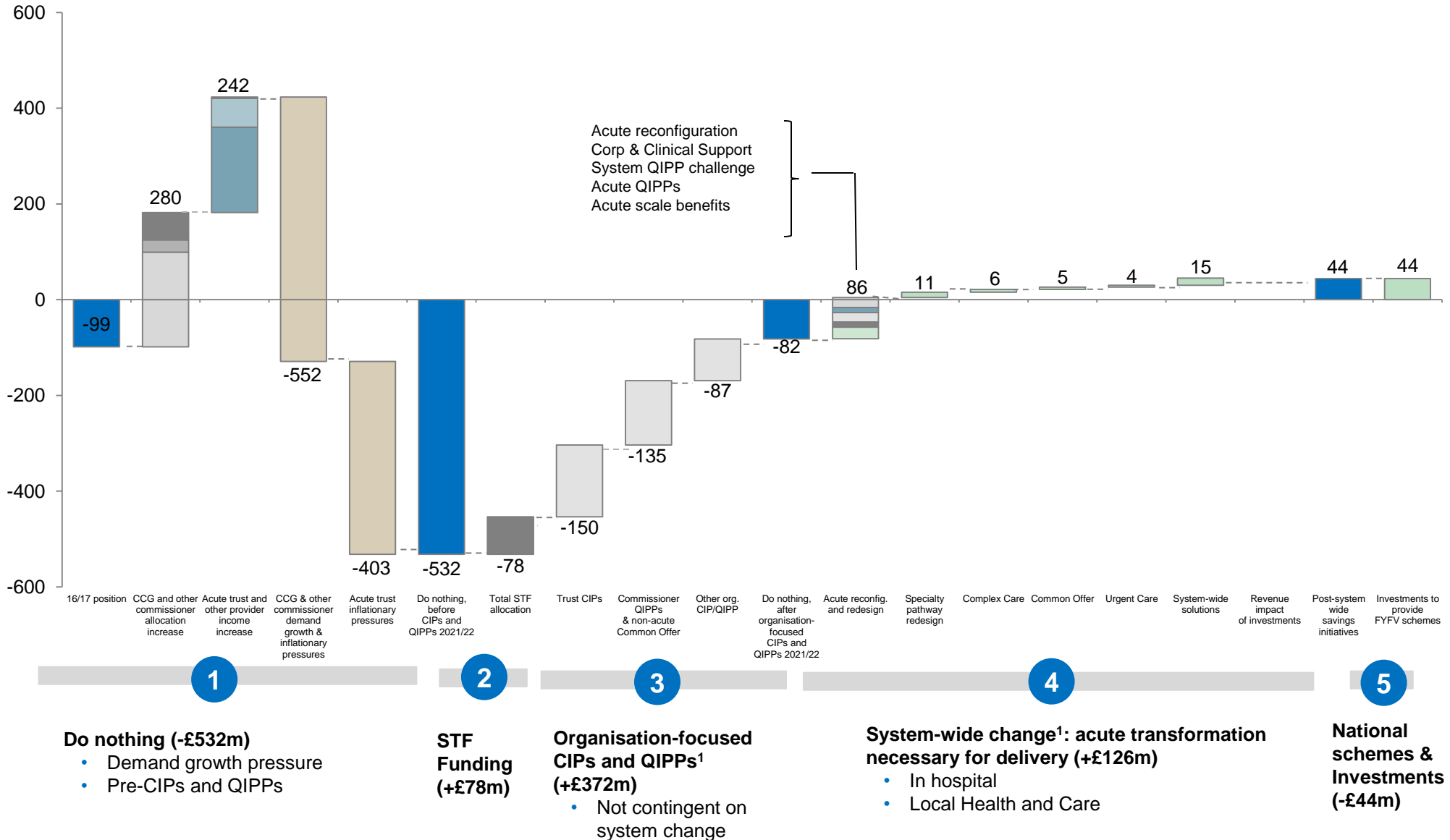
Note: all financials are 2015/16 estimates: Version 13, 12th Feb modelling assumptions

1. Population based on October 2015 2. Travel times without traffic from google (Jan 16)

3. Includes estimate of social care expenditure (based on 14/15 report) related to health and CCG mental health expenditure

4. Deficit relates to health only

Finance Bridge: 2021/22

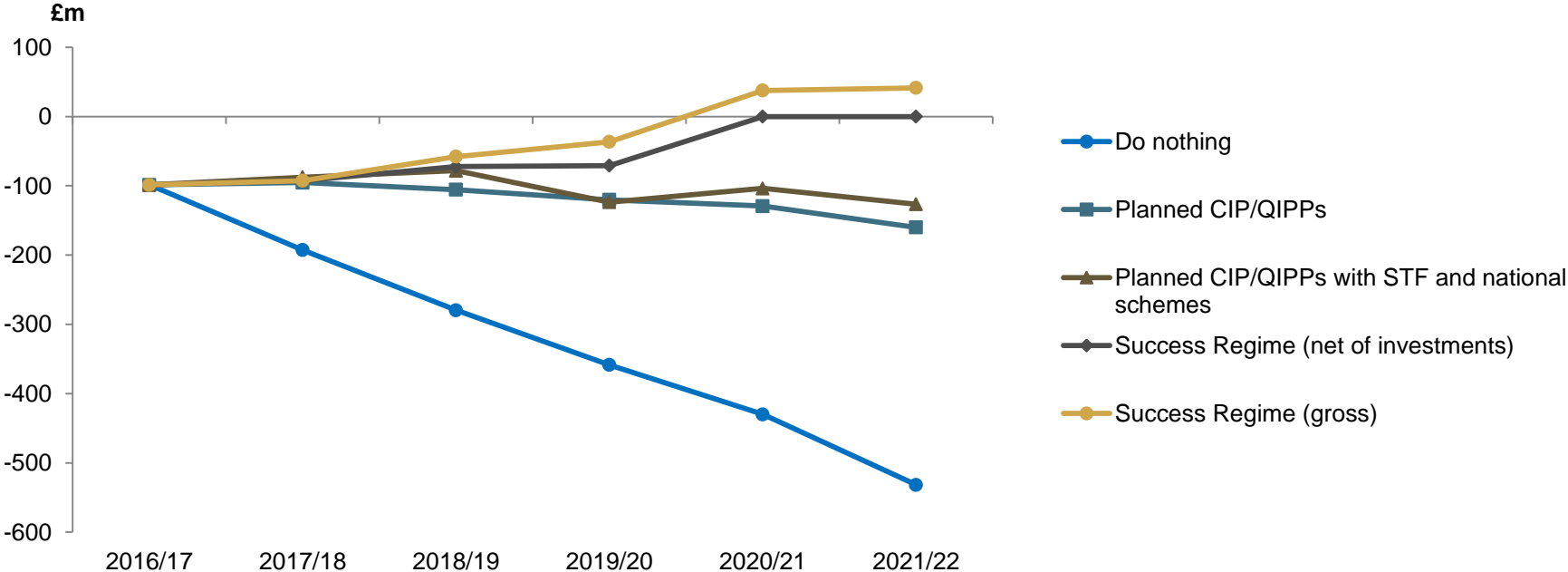


Direct efficiencies and pathway changes to enable each other, delivering ~£130m in in-year savings by 2021/22

| | Initiative | Description | LHC Pathway changes | Acute reconfig | Other savings | Total impact (£m) |
|---------------------|--|---|---------------------|----------------|---------------|-------------------|
| Direct efficiencies | Efficiency Savings | Consolidation of services to 1 or 2 sites will ensure adoption of most efficient model between the three sites | | 20.8 | | 20.8 |
| | Clinical support services | Pan-trust initiatives: including Radiology, Pathology, CSSD, Pharmacy | | 5.8 | | 5.8 |
| | Corporate support services | Pan-trust initiatives: including IT, Estates, HR, Finance etc. | | 4.7 | | 4.7 |
| | Commissioner efficiencies | Joint working initiatives | | | 5.0 | 5.0 |
| | System estates footprint | Rationalisation | | | 5.0 | 5.0 |
| | Other acute reconfiguration and redesign | Acute CIPs and QIPPs unlocked by system reconfiguration, overhead gain on growth, balance to achieve control totals | | | 54.2 | 54.2 |
| Pathway changes | Specialty Pathway Redesign | Reduce outpatient FUs by moving to community and using technology | 11.2 | | | 11.2 |
| | Complex care (Frailty, EOL and LTCs) | Frailty and EOL: Proactively manage complex cohorts in integrated neighbourhood hubs; Initial focus on frailty (>75s) through identification & care planning, proactive care delivery, acute interface (FAU1 & D2A2), and coordinated EoL services and pathway redesign to keep bed days flat. LTCs: Improve self-management and MDTs | 5.7 | | | 5.7 |
| | Common Offer | Reduce and restrict low value procedures in hospitals | 4.9 | | | 4.9 |
| | Urgent Care | Improved triage at Clinical Support Desk and on-scene to reduce number of conveyances to A&E, with enhanced clinical capabilities in 111 and ambulance service | 4.0 | | | 4.0 |
| | Repatriation of work | Repatriate profitable work from private providers; deliver profitable work currently done by London / out of Essex | | | 5.2 | 5.2 |
| | Total | These initiatives will support and enable a further >£100m in system savings | 25.8 | 31.3 | 69.4 | 126.5 |

Note: Additional QIPP will need to be added across these areas

Momentum case: year-on-year financial system challenge



Acute trusts will meet control totals¹ of:

- BTUHFT: £15.6m
- MEHT: £26.6m
- SUHFT: £15.8m

Note: STF funds are organisation-specific up to 19/20, but not in 20/21

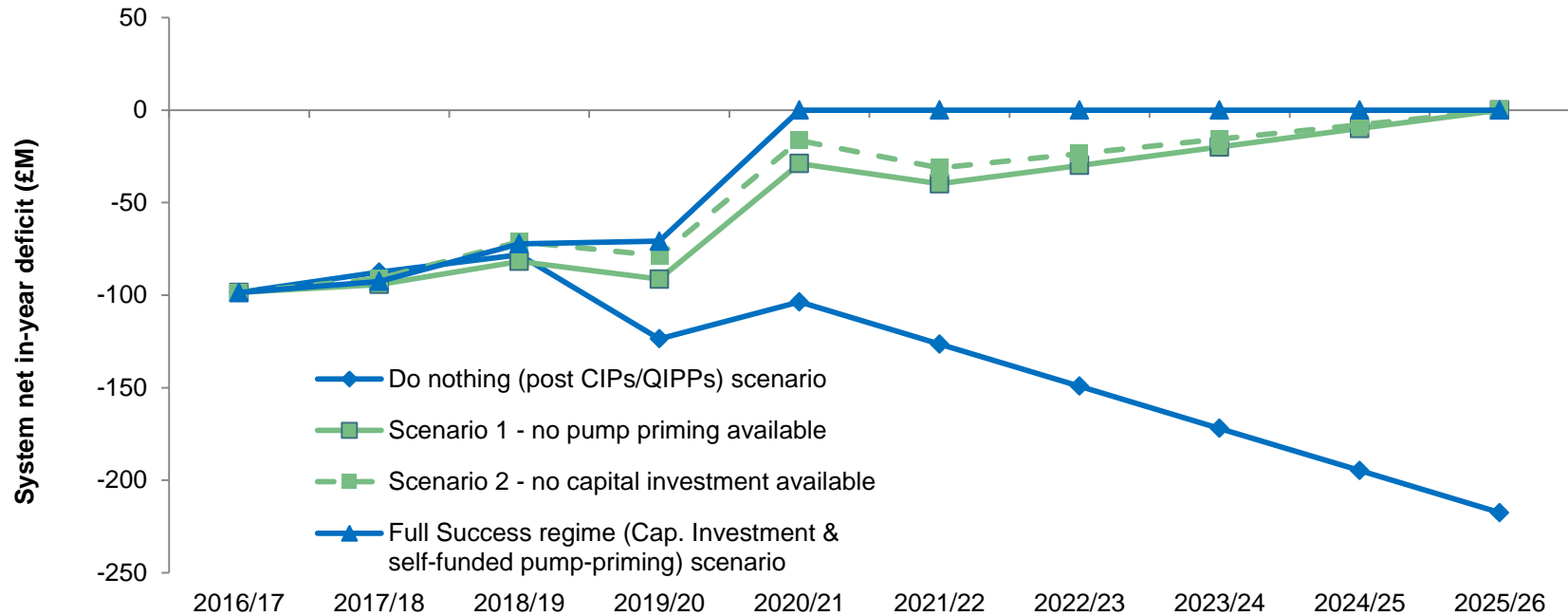
Summary of additional transitional expenditure required to deliver system savings

| | Funding | Investment (£m) | 17/18 | 18/19 | 19/20 | 20/21 | 21/22 | Description |
|---------------------------|---------------------------|-----------------|------------|-------------|-------------|-------------|-------------|--|
| System transformation | External support required | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | <ul style="list-style-type: none"> Assume no funding additional to the system |
| | Self-funded | | 1.0 | 1.0 | 0.0 | 0.0 | 0.0 | <ul style="list-style-type: none"> Corp & clinical transformation |
| | | | 0.6 | 1.9 | 0.0 | 0.0 | 0.0 | <ul style="list-style-type: none"> Acute reconfiguration |
| | | | 0.0 | 2.0 | 0.0 | 0.0 | 0.0 | <ul style="list-style-type: none"> Common offer |
| | | | 0.0 | 3.0 | 3.0 | 0.0 | 0.0 | <ul style="list-style-type: none"> Specialist pathway redesign |
| | | | 0.0 | 0.0 | 8.0 | 8.3 | 10.9 | <ul style="list-style-type: none"> System wide (inc project management, redundancy support, estate costs) |
| | Total | | 1.6 | 7.9 | 11.0 | 8.3 | 10.9 | |
| Total (cumulative) | | 1.6 | 9.5 | 20.5 | 28.8 | 39.7 | | |

Capital requirements

| Type | Investment (£m) | 17/18 | 18/19 | 19/20 | 20/21 | 21/22 | Total 17/18-21/22 | Total Scheme |
|--|--|-----------|------------|-----------|-----------|------------|----------------------|-----------------|
| Acute investment (preferred option) | BTUHFT | - | 0.1 | 0.3 | 10 | 21 | 31 | 40 |
| | MEHT | - | 0.1 | 0.3 | 5 | 10 | 15 | 19 |
| | SUHFT | - | 0.1 | 0.3 | 10 | 22 | 33 | 41 |
| | Other (net of disposal receipts) | - | 0 | 0 | 4 | 9 | 14 | 18 |
| | Total acute reconfiguration | - | 0.3 | 1 | 29 | 62 | 93 | 118 |
| Other system capital investment | Corporate and clinical support systems | - | 6 | 8 | 5 | - | 19 | 19 |
| | Commissioners (Local Health & Care) | 2 | 30 | 34 | 10 | 1 | 77 | 77 |
| | FYFV capital investment | - | 7 | 8 | 9 | 7 | 30 | 30 |
| | Total system investment | 2 | 43 | 50 | 24 | 8 | 126 | 126 |
| BAU Capital | Providers BAU Capital | 46 | 46 | 31 | 31 | 30 | 185 | 185 |
| | Total Capital Investment | 48 | 89 | 82 | 84 | 100 | 404 | 429 |

Impact of Success Regime investments



| In-year deficit 2021/22 (£M) | NPV ¹ |
|--|------------------|
| Do nothing post CIPs/QIPPs | n/a |
| Impact if Capital investment only (i.e. no pump priming available) | ~£87m |
| Impact if pump priming available only (i.e. no capital available) | ~£95m |
| Full SR with pump-priming | ~£126m |

Note: Based on discount rate of 3.5%. Capital investment scenario assumed to have half of impact of SR until 2020/21, then experiencing constant improvement until reaching 1% (~£31m) surplus in 2020/26. Full SR assuming achieving ~1% footprint surplus (~£31m based on 20/21 values in STP submission) from 2021/22 onwards with no further investment, excluding STF funding, and extrapolating do-nothing deficit growth. Note: This model is based on the preferred option.

Base case and business as usual – demand growth and efficiency savings

Base case and business as usual: context

Under the base case of care, momentum system income and expenditure is driven by:

Baseline deficit

- System-wide financial position for commissioners and providers in 2016/17 (in-year deficit of £99m)¹

Momentum case

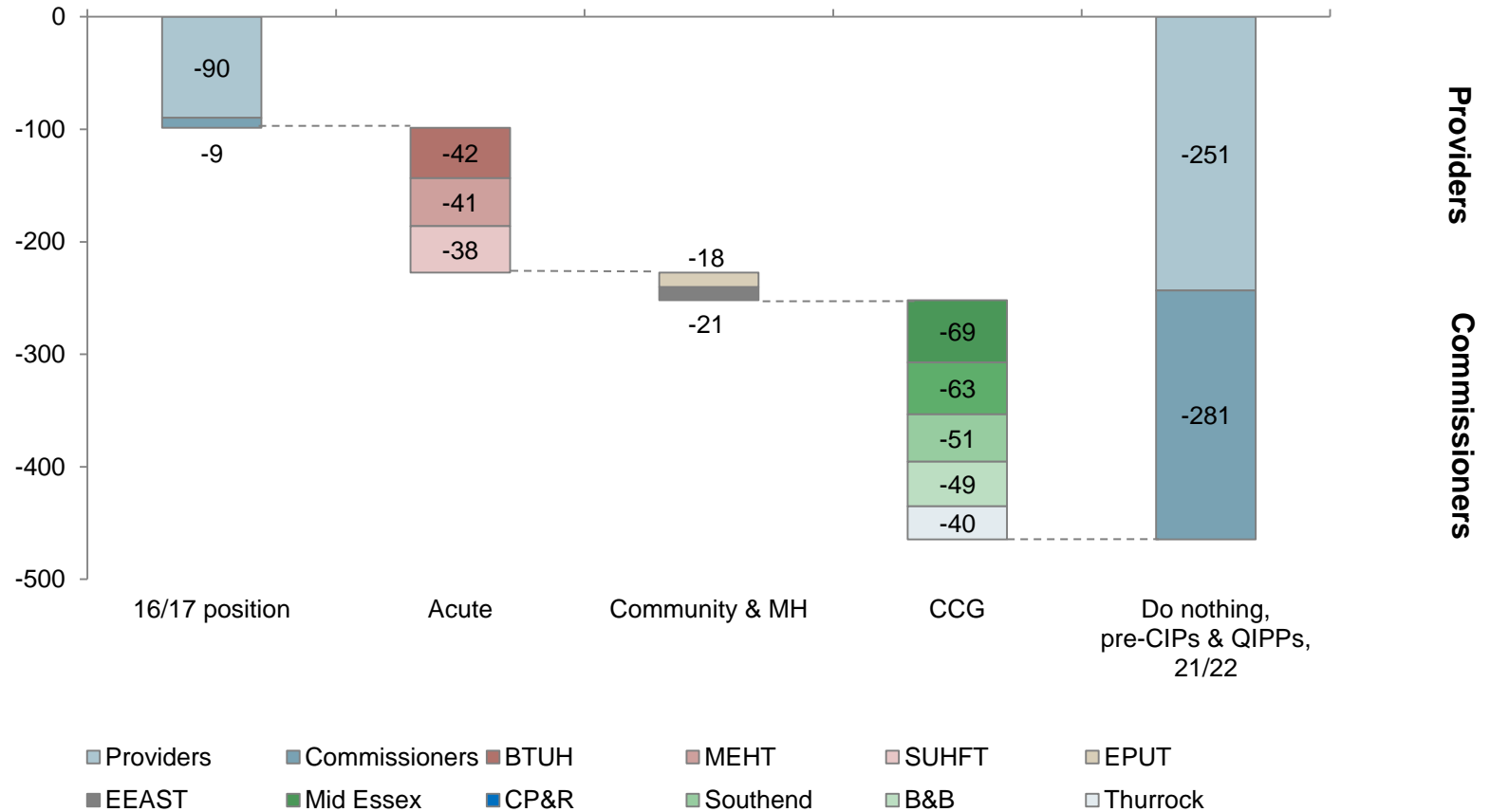
- Expected uplift in commissioner allocation, change in demand and inflationary pressures
- Demographic and non-demographic drivers of demand for health services

Current CIP/QIPP plans

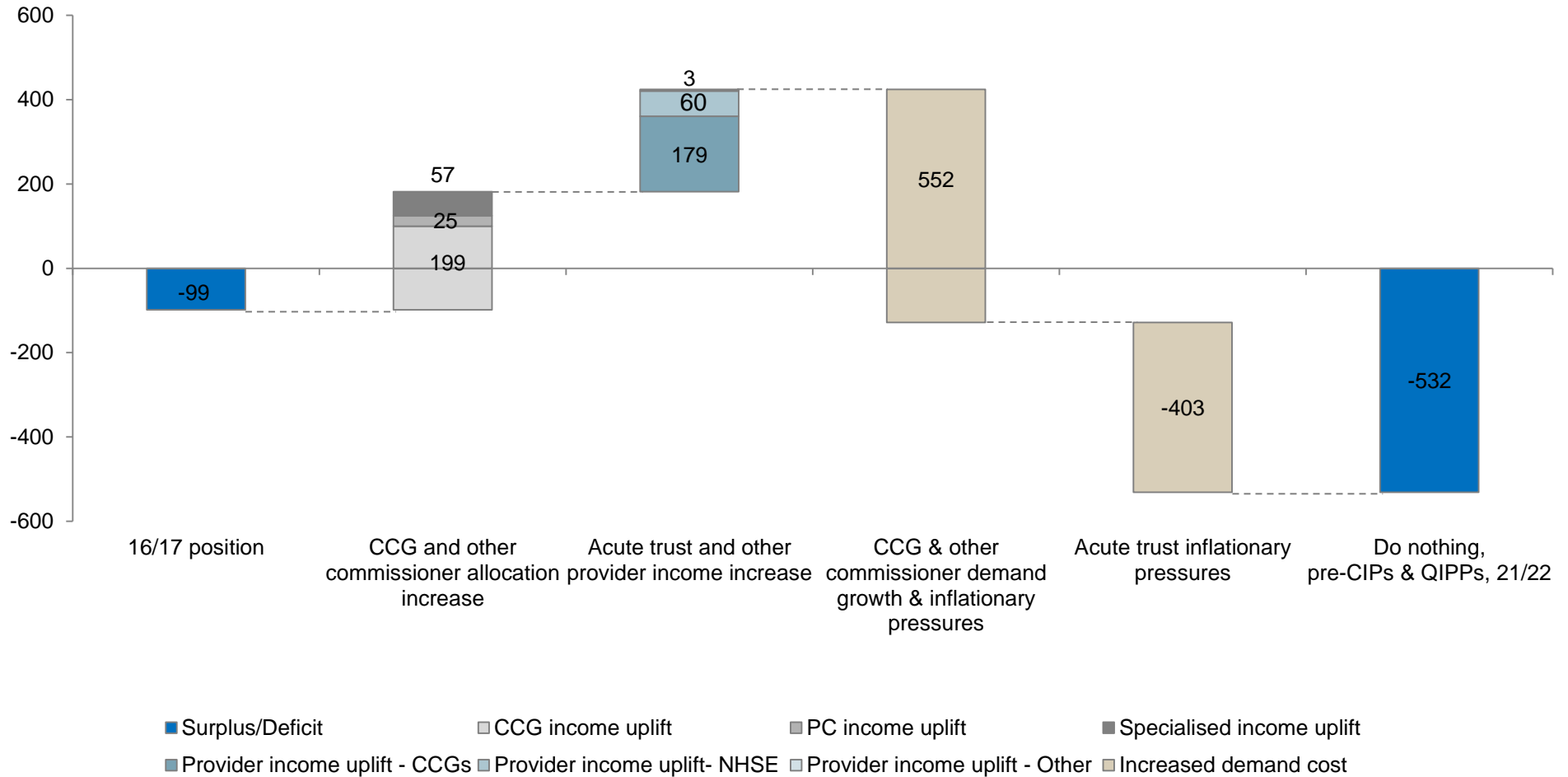
- Trust CIPs and CCG QIPPs and other organisations savings based on most recent plan submissions

1. Excludes historic debt amongst 5 CCGs of £34m

Momentum case: drivers of the system challenge in 2021/22



Do nothing: impact by 2021/22 *pre CIP/QIPP*

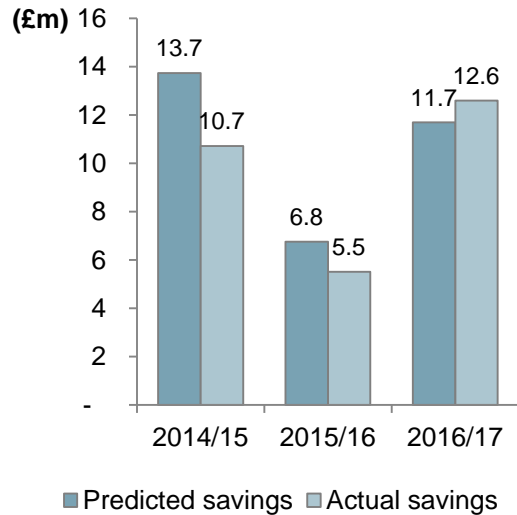


1. Demand growth pressure is the increased demand between 2016/17 in-year position and 2021/22 in-year position for services based on demographic and non-demographic demand growth projections based on national and local projections per organisation 2. Income uplift is the increase in allocations between 2016/17 in-year position and 2021/22 in-year position based on projected allocations to trusts, CCGs and other NHS organisations Source: STP Submissions, Trust and CCG financials

CIPs: predicted vs actual savings 2014/15 – 2016/17

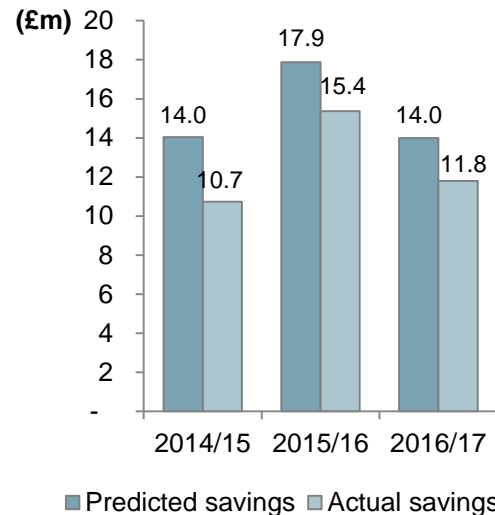
BTUHFT predicted vs actual CIPs savings

90%



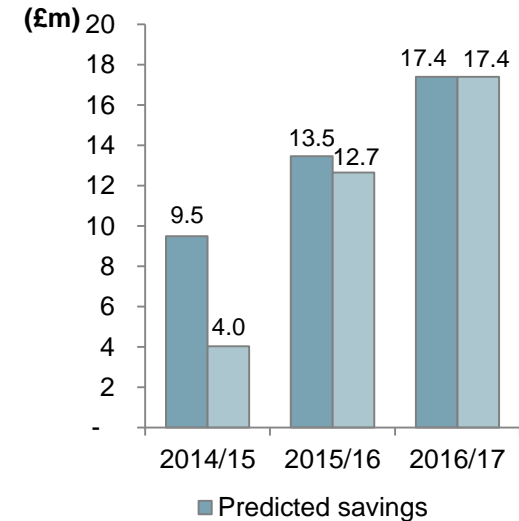
MEHT predicted vs actual CIPs savings

83%



SUHFT predicted vs actual CIPs savings

84%

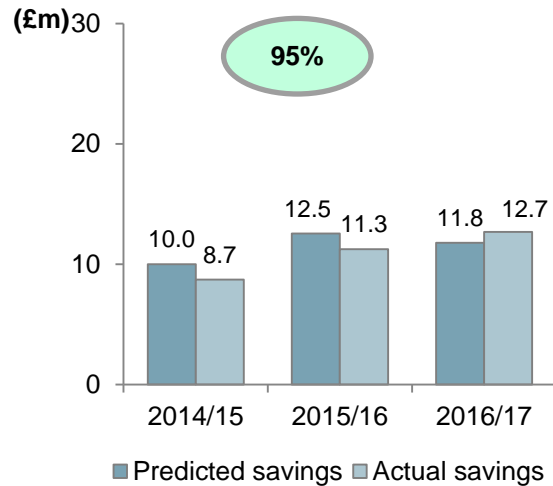


85%

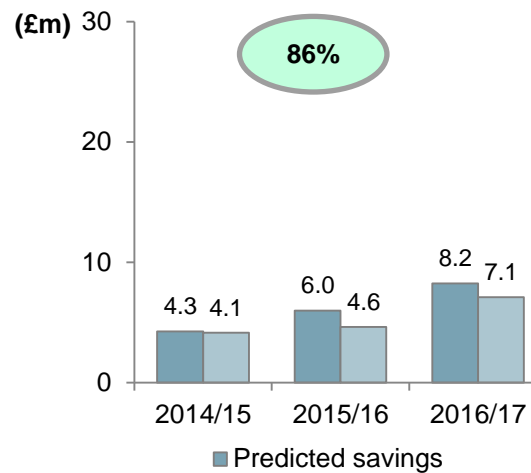
average achievement of CIPs

QIPPs: predicted vs actual savings 2014/15 – 2016/17

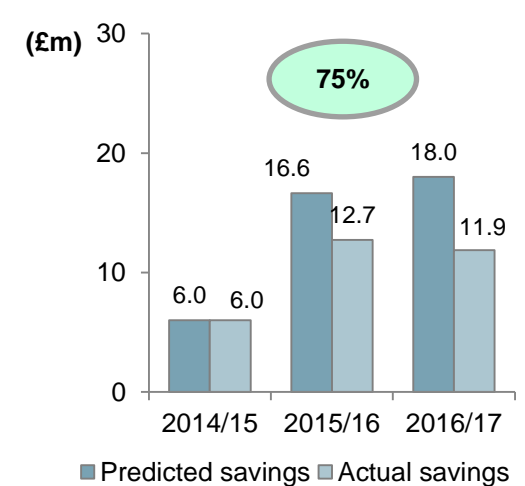
B&B predicted vs actual QIPPs savings



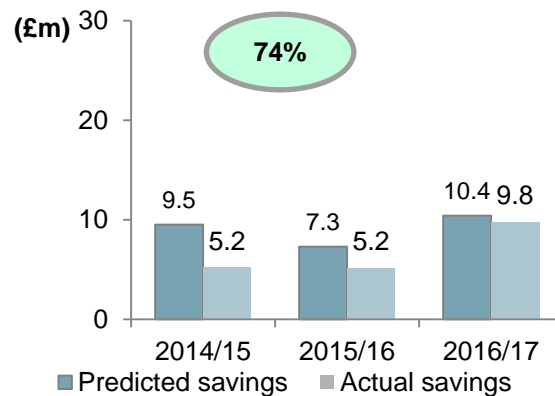
CP&R predicted vs actual QIPPs savings



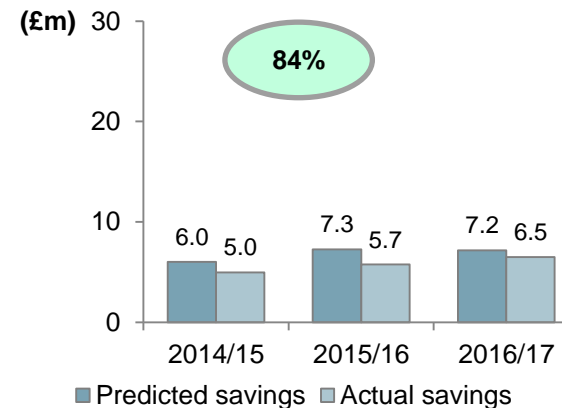
Mid Essex predicted vs actual QIPPs savings



Southend predicted vs actual QIPPs savings



Thurrock predicted vs actual QIPPs savings



83% Average achievement of QIPP

CIPs: savings assumptions by 2021/22

Assumed CIPs by organization (in £M, % of income in parentheses)

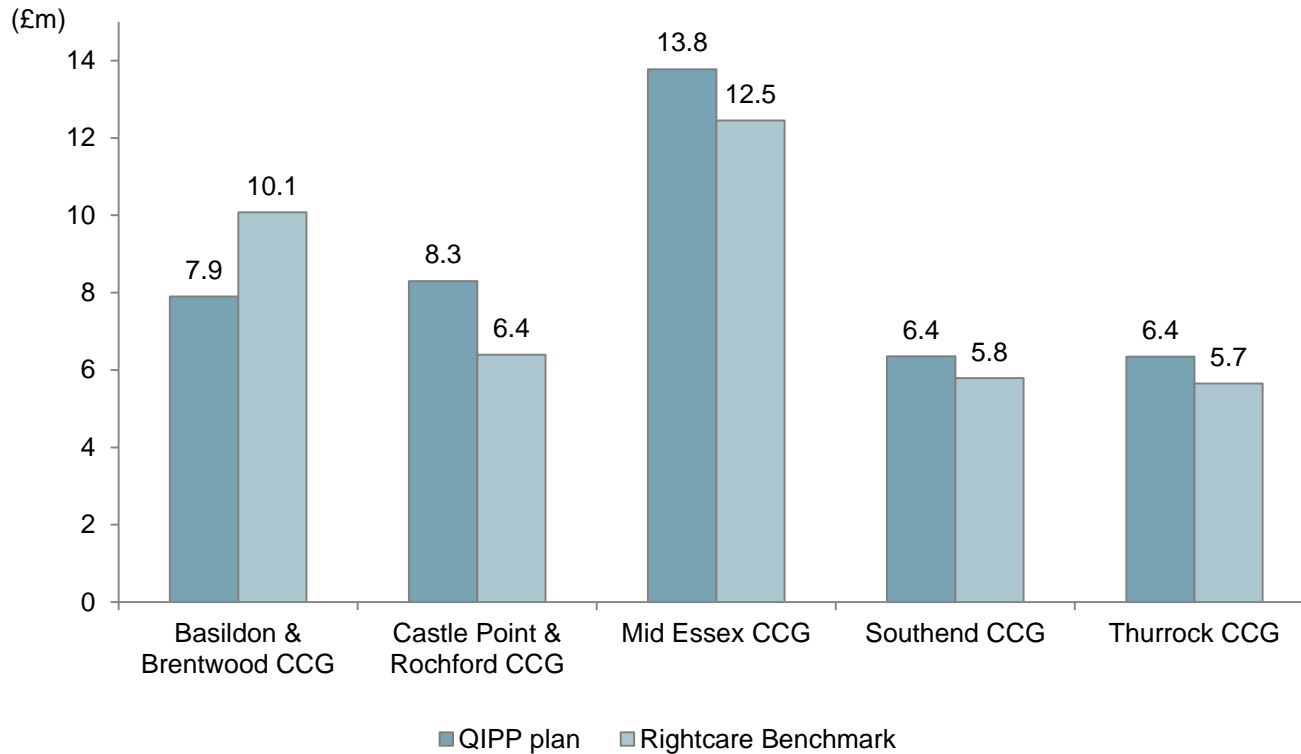
| Trust | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 |
|--------------|------------------------------|------------------------------|------------------------------|-------------------------------|-------------------------------|
| BTUHFT | 15.3 | 25.3 | 34.0 | 42.7 | 52.4 |
| MEHT | 13.3 | 24.0 | 32.1 | 40.9 | 50.4 |
| SUHFT | 8.8 | 20.5 | 28.4 | 37.3 | 47.3 |
| Total | 37.4 (3.8%) | 69.8 (3.6%) | 94.5 (3.2%) | 120.8 (3.0%) | 150.1 (2.9%) |

Assumed CIPs by category (£M), 2021/22

| Initiative | Total |
|--------------------------------|--------------|
| Workforce – substantive & bank | 74.4 |
| Workforce – agency | 13.9 |
| Drugs | 7.9 |
| Procurement (non pay) | 47.9 |
| Capital (revenue cost) | 0.5 |
| Litigation | 1.0 |
| Provider other | 0.0 |
| Income growth | 4.5 |
| Total | 150.1 |

QIPPs: benchmarking with RightCare

Comparison of CCG QIPP schemes to RightCare benchmarks 2016/17



Comments

Mid Essex, CP&R, Thurrock and Southend are in line with RightCare benchmarking

Basildon and Brentwood has a target below RightCare targets as they are forecasting lower growth

CCG QIPPs excl. acute: savings assumptions by 2021/22

Assumed QIPPs by CCG (£M)¹

| CCG | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 |
|-------------------------|--|--|--|---|---|
| Basildon & Brentwood | 9.5 | 14.1 | 18.4 | 21.8 | 26.3 |
| Castle Point & Rochford | 5.6 | 13.4 | 20.0 | 26.6 | 33.6 |
| Mid Essex | 12.6 | 16.8 | 22.0 | 27.0 | 30.7 |
| Southend | 7.9 | 17.4 | 21.6 | 24.2 | 27.9 |
| Thurrock | 4.3 | 7.2 | 10.6 | 14.3 | 16.0 |
| Contingency | Included in figures above | | | | |
| Total | 40.1 (2.7%)² | 68.9 (2.3%)² | 92.6 (2.0%)² | 113.9 (1.8%)² | 134.5 (1.7%)² |

Assumed QIPPs by category (£M), 2021/22¹

| Initiative | Total |
|---------------------------|--------------|
| Mental health | 19.7 |
| Community health services | 21.3 |
| Other NHS | 0.0 |
| Continuing Care | 38.8 |
| Prescriptions | 47.4 |
| Other Primary Care | 2.6 |
| Admin | 4.7 |
| CCG Other | |
| Social Care Expenditure | 0.0 |
| Total | 134.5 |

1. Figures include apportioned unallocated CCG savings schemes Source: CCG QIPP plans (2017/18, 2018/19 and minimum to achieve breakeven or control totals 2019/20, 2020/21, 2021/22)

2. Additional QIPP challenge to deliver 2.5% QIPP target is included within system solutions

Other organizations CIPs/QIPPs¹

Assumed CIPs/QIPPs by organization (£M)

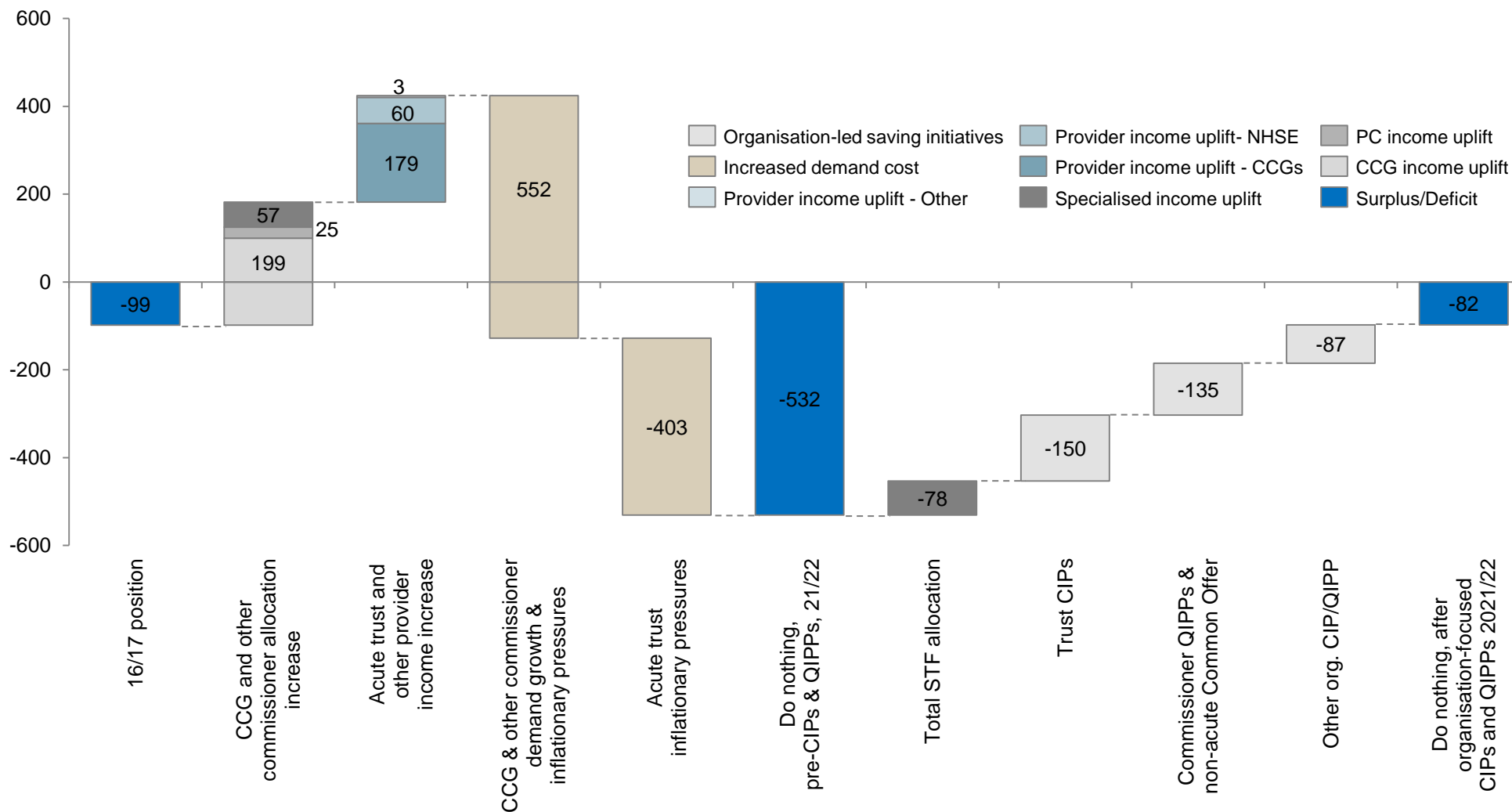
| CCG | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 |
|---------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| EPUT | 4.5 | 9.3 | 14.9 | 18.7 | 22.3 |
| EEAST | 9.3 | 13.1 | 16.1 | 18.7 | 21.1 |
| Specialised Commiss'ng | 6.1 | 12.8 | 20.2 | 28.5 | 43.7 |
| Total | 19.9 (4.6%) | 35.2 (4.0%) | 51.2 (3.8%) | 65.8 (3.6%) | 87.0 (3.8%) |

Assumed CIPs/QIPPs by category (£M), 2021/22

| Initiative | Total |
|--------------------------------|-------------|
| Workforce – substantive & bank | 29.6 |
| Workforce – agency | 1.5 |
| Drugs | 0.1 |
| Procurement (non pay) | 5.1 |
| Capital (revenue cost) | 0.5 |
| Litigation | 0.1 |
| Provider other | 6.4 |
| Specialised commissioning | 43.7 |
| Total | 87.0 |

1. Other providers: Essex Partnership University Foundation Trust (EPUT), East of England Ambulance Service Trust (EEAST), Specialised Commissioning. Source: STP submission

Base case: system position without SR initiatives by 2021/22



1. Demand growth pressure is the increased demand between 2015/16 in-year position and 2020/21 in-year position for service based on demographic and non-demographic demand growth projections based on national and local projections per organisation 2. income uplift is the increase in allocations between 2015/16 in-year position and 2020/21 in-year position based on projected allocations to trusts, CCGs and other NHS organisations Source: STP Submission 16.09.16, SR workstreams, Trust and CCG financials

2021/22 base case: sensitivity analysis

Do nothing expenditure growth (p.a.)

| | | 2.56% | 3.56% | 4.56% | 5.56% | 6.56% | 7.56% | 8.56% |
|---|-------|-------|-------|-------|-------|-------|-------|-------|
| Aggregate Cost Improvement Programmes (CIP & QIPP) as % of income | 15.8% | 564 | 391 | 210 | 23 | -172 | -374 | -584 |
| | 14.8% | 529 | 356 | 175 | -12 | -207 | -409 | -619 |
| | 13.8% | 494 | 321 | 140 | -47 | -242 | -444 | -654 |
| | 12.8% | 459 | 286 | 105 | -82 | -277 | -479 | -689 |
| | 11.8% | 424 | 251 | 70 | -117 | -312 | -514 | -724 |
| | 10.8% | 389 | 216 | 35 | -152 | -347 | -549 | -759 |
| | 9.8% | 354 | 181 | 0 | -187 | -382 | -584 | -794 |
| | 8.8% | 319 | 146 | -35 | -222 | -417 | -619 | -829 |



Momentum case



Deficit higher
than in 2015/16



Deficit lower
than in 2015/16

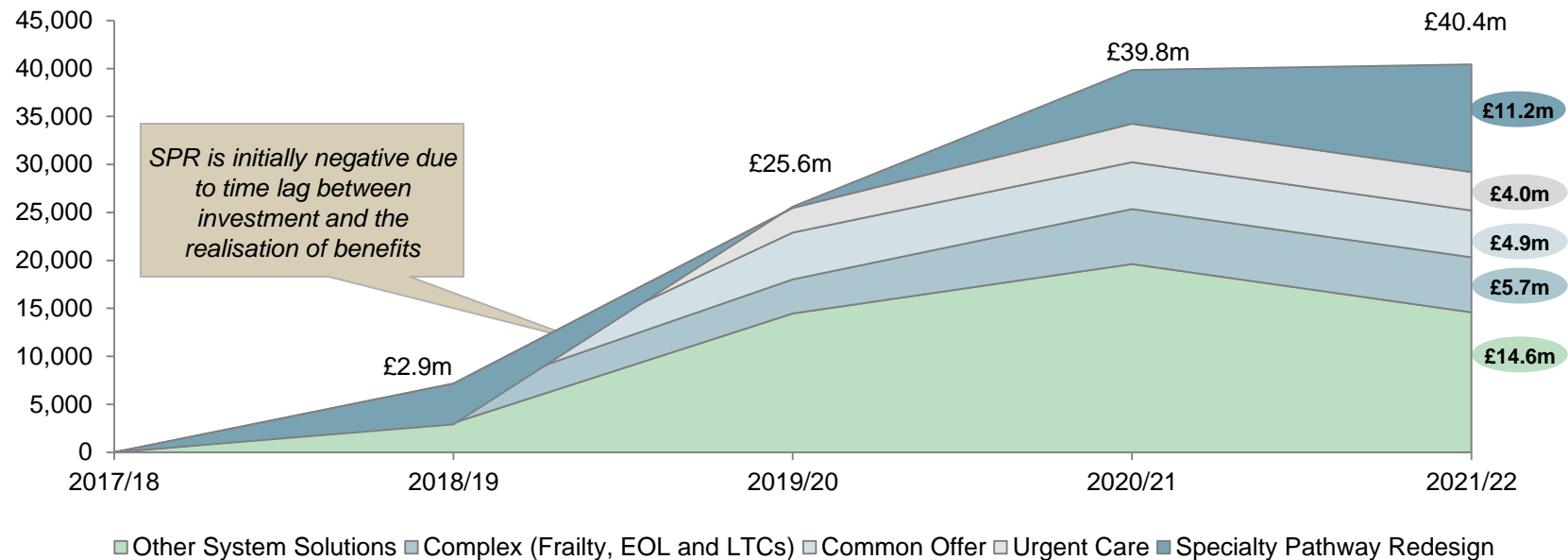


Surplus

Future model – system savings

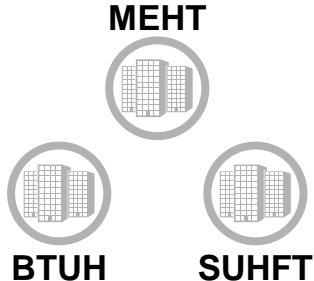
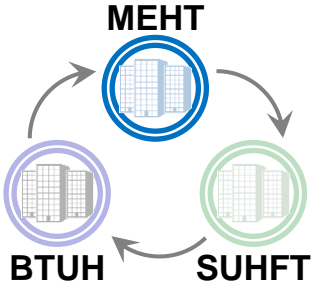
Financial savings: phasing

Year by year impact of Local Health and Care savings



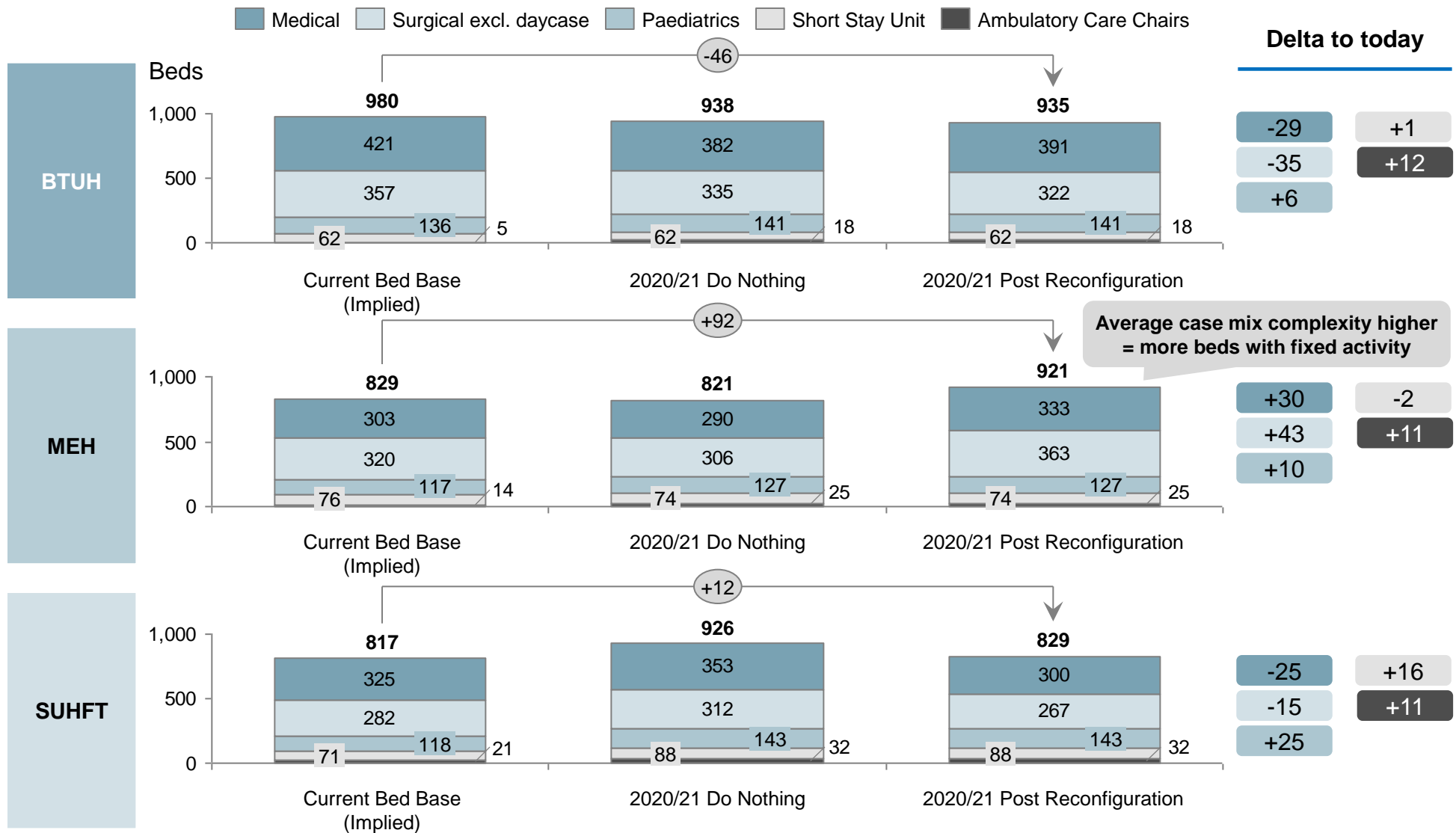
| | | | | | |
|----------------------|---------|---------|---------|---------|---------|
| Gross savings | £0.0m | £17.3 | £60.0 | £77.5 | £81.9 |
| Costs | (£0.0m) | (£14.4) | (£34.4) | (£37.7) | (£41.4) |
| Net savings | £0.0m | £2.9m | £25.6m | £39.8m | £40.4m |

In hospital: introduction to acute reconfiguration proposed model of care

| | Today | Future |
|----------------|---|--|
| Approach |  <p>MEHT BTUH SUHFT</p> <p>3x District General Hospitals with specialist services (Burns, CTC, Radiotherapy)</p> |  <p>MEHT BTUH SUHFT</p> <p>1x Specialist Emergency Surgical Hospital 1x Specialist Emergency Medical Hospital 1x Specialist Cancer and Elective Hospital</p> |
| Emergency Care | <p>24/7 Access to A&E</p> <ul style="list-style-type: none"> Some specialist services go direct to specialist centre (e.g. Burns) | <p>24/7 Access to A&E, with enhanced Ambulatory Care</p> <ul style="list-style-type: none"> Some additional specialist services go direct to specialist centre (e.g. Vascular Surgery) Some patients with complex requirements may be stabilised/receive immediate treatment at their local hospital, before being transferred to a specialist hospital for their care (e.g. Stroke,) |
| Elective Care | <p>Most elective and daycase is delivered locally, unless it requires very specialized intervention</p> | <p>Most elective and daycase will remain local</p> <ul style="list-style-type: none"> However, some Cancer and specialist surgery will take place in the specialist Cancer and Elective Hospital |
| Women's | <p>Delivered locally in hospital</p> | <p>Delivered locally in hospital except complex cases</p> |
| Paediatrics | <p>Delivered locally in hospital</p> | <p>Delivered locally in hospital except complex cases, provided at Children's Centre</p> |
| Frailty | <p>Delivered locally in hospital</p> | <p>Delivered locally in hospital except complex cases</p> |
| Outpatients | <p>Delivered locally in hospital</p> | <p>Delivered locally in hospital or in the community</p> |

Reconfiguration: activity implications (IP)

Implied bed base at 92% occupancy (rather than actual bed base)



Source: IP Activity Modelling – 31 August 2017; Assumes 92% occupancy. Implied bed-base (not actual bed base). Includes cots as beds. Note: Includes daycase beds. Pre-reconfiguration data assumes both activity growth and local health and care initiatives to control demand

Reconfiguration: activity implications (Critical Care)

Total Critical Care bed days

| | BTUH | MEHT | SUHFT | Total |
|-------------------|--------------|--------------|---------------|--------------|
| 15/16 | 6,363 | 6,074 | 9,790 | 22,227 |
| 20/21 | 8,296 | 9,694 | 8,449 | 26,439 |
| Delta | 1,934 | 3,620 | -1,341 | 4,213 |
| Growth (%) | 30% | 60% | -14% | 19% |

Total Critical Care beds required

| | BTUH | MEHT | SUHFT | Total |
|-------------------|-------------|-------------|--------------|--------------|
| 15/16 | 17 | 17 | 27 | 61 |
| 20/21 | 23 | 27 | 23 | 72 |
| Delta | 5.3 | 9.9 | -3.7 | 11.5 |
| Growth (%) | 31% | 59% | -14% | 19% |

Reconfiguration: activity implications (Theatres)

| Category | Today (2016/17) | | | Do nothing | | | Reconfiguration | | |
|-----------------------|-----------------|--------|--------|------------|--------|--------|--------------------------------|--------------------------------|-----------------------------|
| | BTUH | MEHT | SUH | BTUH | MEHT | SUH | BTUH | MEHT | SUH |
| Non-Elective | 7,674 | 13,181 | 3,765 | 6,051 | 10,927 | 3,381 | 5,724 | 13,271 | 1,363 |
| Elective | 14,514 | 24,849 | 13,286 | 14,683 | 24,328 | 15,104 | 8,275 | 30,971 | 14,869 |
| Total | 22,189 | 38,031 | 17,051 | 20,733 | 35,255 | 18,485 | 13,999 | 44,242 | 16,232 |
| Delta to today | | | | | | | -8,190 (-37%) | +6,211 (+16%) | -819 (-5%) |

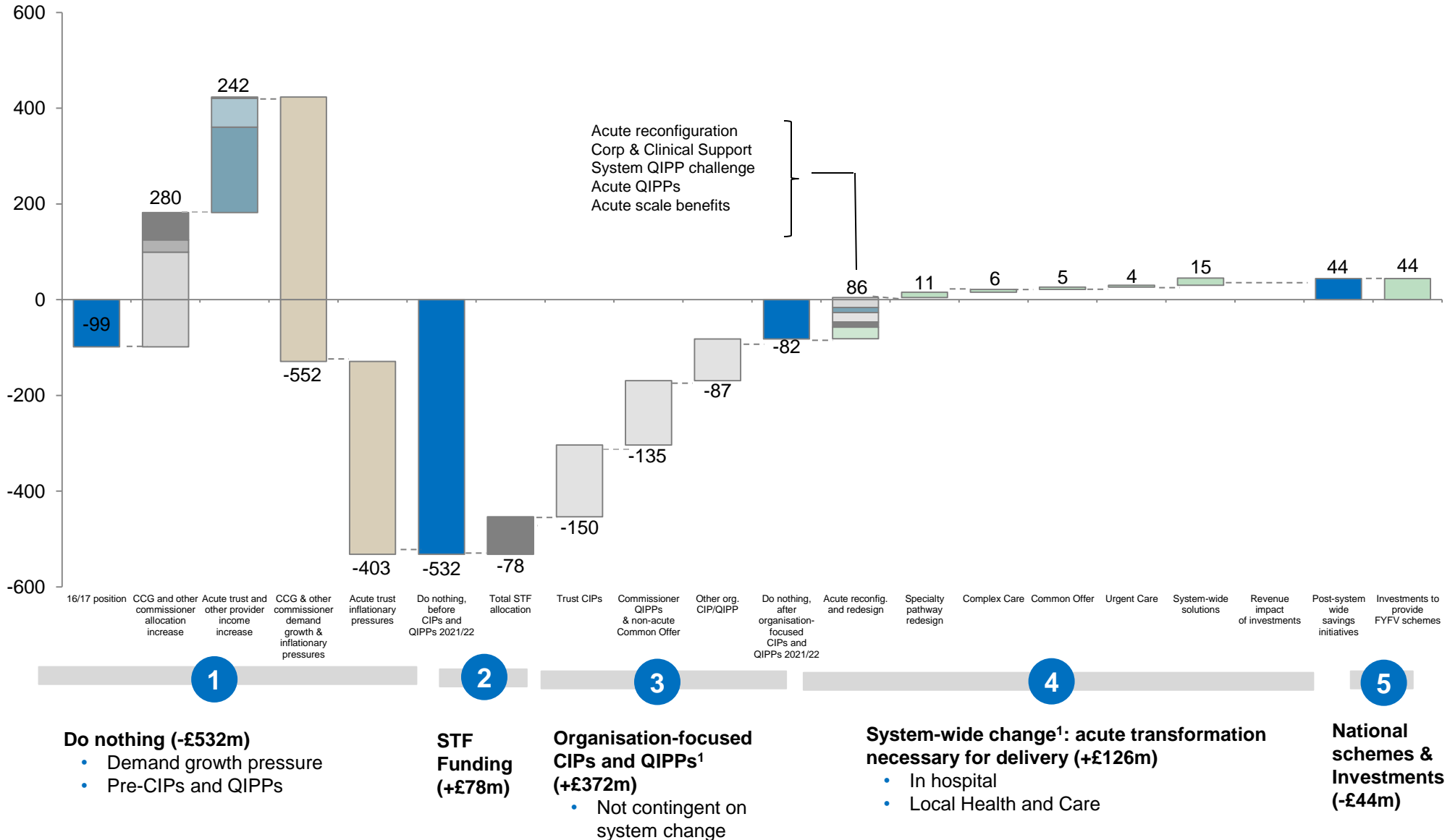
National schemes and other investments

National schemes and other investments

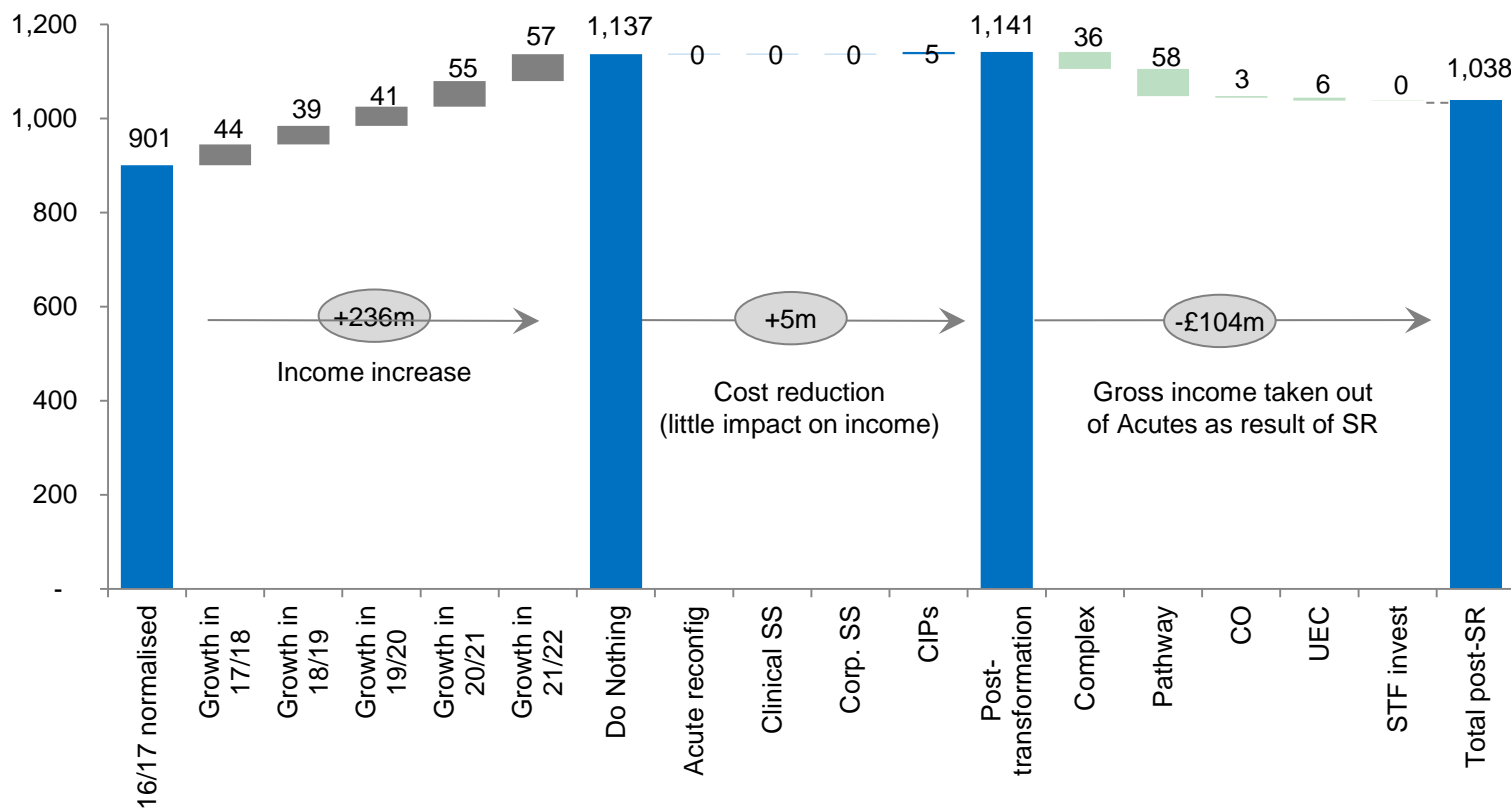
| Investments (£M) | 17/18 | 18/19 | 19/20 | 20/21 | 21/22 | Notes |
|---|-------------|-------------|-------------|-------------|-------------|---|
| Seven Day Services Roll Out Through To 2019/20 | 6.8 | 6.8 | 17.9 | 18.7 | 19.6 | Gross costs, excluding savings. Based on 1.5% cost of acute services. MH & Community impact to be assessed. |
| Delivering GP Forward View and Extended GP Access | 1.4 | 2.0 | 0.1 | 16.1 | 8.5 | Additional spend above baseline plans to bring investment in primary care to £48m over 5 years in line with £2.4bn national investment. |
| Increasing children& adolescent mental health services and delivering access & wait targets for eating disorders services | 0.4 | 0.5 | 0.6 | 0.6 | 0.6 | Mid and South Essex impact of £30m national investment nationally by 2020/21. |
| Implementing The Recommendations Of The Mental Health Taskforce | 2.7 | 2.0 | 1.7 | 5.6 | 3.3 | Mid and South Essex impact of the requirements of the MH Taskforce, gross of central funding. |
| Cancer Taskforce Strategy | 0.6 | 0.6 | 5.0 | 5.0 | 2.5 | Costs as per Cancer Taskforce Strategy Implementation paper to NHSE Board 28/1/16. Assumed mid-point level of investment. |
| National Maternity Review | 0.0 | 0.0 | 0.8 | 0.8 | 0.8 | From National Maternity Review and based on early adopter costs (£150k per CCG by 2020/21). |
| Investment In preventing & tackling childhood obesity, improving diabetes diagnosis and care | 0.0 | 0.0 | 2.7 | 3.1 | 3.1 | Assumed impact of allocating 3.9% STF funding for prevention by 20/21. |
| Local Digital Roadmaps for Paper Free At Point Of Care & Elec. Health Records | 0.1 | 0.1 | 2.0 | 2.5 | 1.0 | Revenue impact of LDR implementation and on-going costs from 20/21. |
| National schemes total | 11.9 | 11.8 | 30.8 | 52.4 | 39.4 | |
| Provision for local investments | 0.0 | 0.0 | 0.0 | 0.0 | 5.0 | Local provision beyond scope of FYFV. |
| Transition costs (inc. 7 Day Services) | 1.6 | 7.9 | 11.0 | 8.3 | 10.9 | Included in financial bridge. |
| Total | 13.5 | 19.7 | 41.8 | 60.7 | 55.3 | |

Consolidated position

Finance Bridge: 2021/22



Acute Trusts: revenue impact of SR



Commentary

Income

- A 'do nothing' increase in income of £236m is offset by £99m gross reduction income as a result of the LHC schemes

Spending

- In a 'do nothing' scenario, spending increases by £358m
- Acute savings schemes by themselves, including CIPs, would save £177m which with £5m income increase
- Spending is reduced as a result of the LHC schemes, with a provision made for stranded costs which remain in the short to medium term
- £34m of STF investments will also be required as part of the NHS Five Year Forward View, which will be funded through STF allocation advised for Mid and South Essex

Acute spending



Risks and mitigations



Risk scenario modelling: finance

| Area | Risk | Scenario modelled | Est. financial impact (2017-2022) | 2021/22 bridge net of risk occurrence | Likelihood (1 - 5) | Impact (1 - 5) | RAG |
|---|---|--|-----------------------------------|---------------------------------------|--------------------|----------------|-----|
| Commissioners | Activity growth exceeds estimates and needs more funding | CCG activity growth is 10% more than currently forecast | ~ £43m | ~ £9m | 2 | 4 | AR |
| | QIPPs under-delivery, above contingency held by CCGs | Reduced QIPPs scheme saves by 10% | ~ £45m | ~ £13m | 4 | 4 | R |
| | LHC schemes under-delivery loss of savings | Reduced LHC scheme saves by 10% | ~ £24m | ~ £8m | 3 | 3 | AR |
| | LHC schemes delayed due to implementation problems | Out-of hospital savings delayed by 2 years | ~ £160m | ~ £22m | 3 | 4 | AR |
| | Impact of additional ambulance journeys following centralisation of some activity | Increase in ambulance costs by 10% | ~ £14m | ~ £5m | 3 | 2 | A |
| | Non-achievement of 2017/18 control totals | 2017/18 control totals exceeded by 0.5% of allocation | ~ £7m | - | 2 | 3 | A |
| Providers | Activity growth exceeds estimates and needs more beds | Activity Growth is 10% more than currently forecast | ~ £38m | ~ £9m | 2 | 4 | AR |
| | Impact of out of area commissioners (including specialist commissioning) on provider income | Reduction of out of area income by 10% | ~ £49m | ~ £11m | 1 | 3 | A |
| | Inflation is above expectation | Inflation 0.24% higher vs. modelled 2.4% | ~ £47m | ~ £18m | 3 | 3 | AR |
| | LHC schemes under-delivery increased need in beds | Only 50% of beds savings realised, 151 extra beds needed | ~ £24m | ~ £12m | 4 | 3 | AR |
| | CIPs under-delivery | Reduced CIPs scheme saving by 10% | ~£62m | ~ £19m | 2 | 3 | A |
| | In-hospital under-delivery | In-hospital saving reduced by 10% | ~£11m | ~ £6m | 4 | 2 | A |
| | Funding not secured and in-hospital delayed | In-hospital savings not realised until after 20201 | ~£87m | ~ £27m | 2 | 5 | AR |
| Workforce pressures not resolved through re-configuration causing ongoing high agency cost | £3m annual saving from in-hospital workforce not realised | ~£9m | ~ £3m | 3 | 2 | A | |

Detailed backups: base case and business as usual

Back up: do nothing pre-CIP/QIPP income vs. expenditure by year

| Area | (£m) | 16/17 | Change in 17/18 | Change in 18/19 | Change in 19/20 | Change in 20/21 | Change in 21/22 |
|-------|--|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| CCG | Allocation | 1464 | 18 | 35 | 38 | 65 | 42 |
| | Expenditure | Not included to avoid double counting | | | | | |
| | Deficit | -9 | -53 | -50 | -40 | -30 | -48 |
| Acute | Income ³ | 901 | 44 | 39 | 41 | 55 | 57 |
| | Expenditure | 987 | 64 | 61 | 66 | 81 | 86 |
| | Deficit | -86 | -20 | -22 | -25 | -26 | -29 |
| Other | Other provider ³ & commissioner income ¹ | 613 | 16 | 15 | 18 | 24 | 14 |
| | Expenditure | 617 | 37 | 31 | 33 | 40 | 39 |
| | Deficit | -4 | -21 | -16 | -14 | -15 | -25 |
| | Net Health deficit change | - | -94 | -87 | -79 | -71 | -102 |
| | Total Health in-year deficit | -98 | -193 | -280 | -359 | -430 | -532 |

1. Includes Primary Medical Care (Mandate) and Specialised activity by commissioners, and other NHS organisations (Mental Health and Ambulance trusts); 2. If this saving is achieved, forecast in-year deficit can be maintained at 2015-16 levels. 3. Provider income is largely funded from CCG income
Source: STP Submission 9.5.17

Detailed backups: future model and system savings

Back up: local health and care phasing of savings – summary

| Component | Gross saving (£m) | Cost (£m) | Net saving (£m) | % of final year annual gross savings realised | | | | |
|------------------------------------|-------------------|-------------|-----------------|---|-------|-------|-------|-------|
| | | | | 17/18 | 18/19 | 19/20 | 20/21 | 21/22 |
| Specialist Pathway Redesign | 34.4 | 23.2 | 11.2 | 0% | 6% | 82% | 100% | 100% |
| Frailty ² | 20.1 | 14.3 | 5.7 | 0% | 15% | 63% | 100% | 100% |
| LTCs ² | | | | 0% | 15% | 63% | 100% | 100% |
| Common offer (acute and community) | 6.2 | 1.3 | 4.9 | 0% | 50% | 100% | 100% | 100% |
| Urgent care | 6.6 | 2.6 | 4.0 | 0% | 37% | 86% | 100% | 100% |
| System-wide transformation | 14.6 | 0.0 | 14.6 | 0% | 21% | 99% | 100% | 100% |
| Total | 81.8 | 41.4 | 40.4 | | | | | |

Detailed backups: financial modelling and investment requirements

Back up: trust capital requirements for acute reconfiguration

Preferred option

| | | £M |
|---|--|--------------|
| Basildon | Emergency Health and Care Hub and associated enabling projects | 8.1 |
| | New theatre capacity (inc. capacity from Orsett) | 17.6 |
| | Site infrastructure costs | 4.6 |
| | Other | 9.5 |
| Broomfield | A&E and critical care capacity | 7.3 |
| | Inpatient capacity | 6.0 |
| | Repatriate daycase facilities | 4.0 |
| | Other | 2.0 |
| Southend | New theatre capacity | 10.0 |
| | Inpatient capacity | 5.0 |
| | Linac bunkers for cancer growth | 8.0 |
| | Re-provided outpatient space and ambulatory capacity | 6.5 |
| | Other | 7.3 |
| | Site infrastructure costs | 4.6 |
| Other | System urgent care centre capacity | 7.3 |
| | Teletracking | 6.7 |
| | Shared records | 6.1 |
| | Contingency | 10.0 |
| Total (gross before disposal receipts) | | 130.4 |

Back up: activity modelling process

The financial model builds upon the financial case for change and capacity modelling sections, along with comprehensive stakeholder input, to develop financial projections under the future model of care.

Base case

- "Do nothing" scenario was submitted by and agreed by each organisation and collectively approved by finance directors via the Finance Working Group. It was then approved by the Success Regime Financial Oversight Group.

Local Health and Care proposals

- Based on projected changes in activity as per each initiative, based on worked-through assumptions from the system on impacts to patient flows
- Data inputs triangulate HES data; individual CCG records and assumptions validated with clinical input¹

In hospital proposals

- Based on projected changes to A&E and inpatient activity under the preferred option
- Activity modelling uses hospital inpatient data, HES A&E data, internal theatres and critical care data, and outputs of the Local Health and Care modelling

Stakeholders included in this document

- All key NHS organisations that sit predominantly within the STP are included within this document – encompassing the five CCGs (Basildon & Brentwood, Castle Point & Rochford, Mid Essex, Southend, Thurrock) and three acute Trusts (BTUHFT, MEHT, SUHFT)

1. All assumptions aligned with 21st October STP submission

Back up: 'do nothing' modelling – Acute Trust cost assumptions

| Assumption | | 17/18 | 18/19 | 19/20 | 20/21 | 21/22 | | |
|--------------------|---------------------------------------|--------------------------|--------|-------|-------|-------|------|------|
| Income | Tariff inflator ¹ | 2.1% | 2.1% | 2.0% | 2.9% | 2.9% | | |
| | Tariff efficiency factor ² | -2.0% | -2.0% | -2.0% | -2.0% | -2.0% | | |
| | Demand growth | BTUHFT | 2.5% | 2.8% | 2.7% | 2.9% | 2.9% | |
| | | MEHT | 1.7% | 3.4% | 3.4% | 3.2% | 3.2% | |
| | | SUHFT | 4.1% | 5.7% | 6.3% | 7.1% | 6.8% | |
| | Overall income increase | BTUHFT | 4.0% | 3.2% | 2.7% | 4.0% | 4.0% | |
| | | MEHT | 4.8% | 3.6% | 3.6% | 4.2% | 4.2% | |
| | | SUHFT | 5.8% | 5.8% | 6.2% | 7.8% | 7.6% | |
| | Spend ³ | Weighted demand increase | BTUHFT | 1.0% | 2.5% | 2.4% | 2.6% | 2.6% |
| MEHT | | | 2.8% | 2.9% | 3.0% | 2.8% | 2.8% | |
| SUHFT | | | 1.3% | 5.0% | 5.6% | 6.3% | 6.1% | |
| Inflation increase | | All | 2.1% | 2.1% | 2.0% | 2.9% | 2.9% | |
| | | Overall cost increase | BTUHFT | 6.0% | 5.0% | 4.7% | 5.7% | 5.7% |
| | | | MEHT | 6.6% | 5.2% | 5.2% | 5.8% | 5.8% |
| | SUHFT | 6.8% | 7.4% | 7.9% | 9.3% | 9.0% | | |

Source: Financial model, Trust and CCG financials

1. Normalisation excludes £9.2m S&T funding & adjustments to 16-17 plan & block income; CIPS is excluded at £14,041k; 2. Normalisation balances values back to Trust's approved budget.

3. All figures shown as percentage of expenditure Note: expected growth rates are based on local ONS population growth statistics and local trend forecasting

Back up: 'do nothing' modelling – CCG cost assumptions

| | | 18/19 | 19/20 | 20/21 | 21/22 | Notes |
|----------------------|-------------------------------|-------|-------|-------|-------|---|
| Spend by CCG: | | | | | | |
| B&B | Acute ¹ | 4.2% | 4.7% | 5.6% | 4.9% | Expected growth rates are based on local ONS population growth statistics and local trend forecasting |
| | Mental health ¹ | -0.3% | 2.5% | 5.0% | 3.3% | |
| | Community health ¹ | 4.5% | 2.5% | 5.0% | 4.5% | |
| | CHC | 6.1% | 7.0% | 6.9% | 6.9% | |
| | Prescriptions | 9.4% | 5.5% | 5.5% | 6.8% | |
| | Other PC | -2.7% | 2.5% | 4.3% | 4.3% | |
| | Admin | 7.8% | 0.0% | 0.0% | 0.0% | |
| | CCG Other | -1.7% | 1.2% | 2.1% | 5.0% | |
| | Social Care | 1.9% | 1.7% | 1.7% | 1.8% | |
| CP&R | Acute ¹ | 5.5% | 7.1% | 8.5% | 7.4% | Expected growth rates are based on local ONS population growth statistics and local trend forecasting |
| | Mental health ¹ | 2.1% | 2.2% | 3.6% | 2.6% | |
| | Community health ¹ | 0.0% | 1.1% | 1.1% | 1.1% | |
| | CHC | 7.7% | 8.0% | 8.0% | 7.9% | |
| | Prescriptions | 4.8% | 5.0% | 5.0% | 4.9% | |
| | Other PC | 10.9% | 0.0% | 0.0% | 3.6% | |
| | Admin | -0.2% | 0.2% | 0.2% | 0.0% | |
| | CCG Other | 9.2% | 5.2% | 5.2% | 5.0% | |
| | Social Care | 0.0% | 0.0% | 0.0% | 0.0% | |

1. Expenditure growth based on projected growth in activity, tariff inflator and tariff efficiency factor
Source: Financial model, CCG financials

Back up: 'do nothing' modelling – CCG cost assumptions

| | | 17/18 | 18/19 | 19/20 | 20/21 | Notes |
|----------------------|-------------------------------|--------|-------|-------|-------|---|
| Spend by CCG: | | | | | | |
| Mid Essex | Acute ¹ | 4.2% | 4.3% | 4.9% | 4.7% | Expected growth rates are based on local ONS population growth statistics and local trend forecasting |
| | Mental health ¹ | 3.0% | 2.7% | 2.6% | 2.8% | |
| | Community health ¹ | 2.8% | 2.4% | 4.2% | 3.1% | |
| | CHC | 6.9% | 5.6% | 5.2% | 5.9% | |
| | Prescriptions | 3.8% | 3.6% | 3.6% | 3.7% | |
| | Other PC | 23.1% | 4.6% | 2.4% | 10.0% | |
| | Admin | 0.0% | 0.0% | 0.0% | 0.0% | |
| | CCG Other | 401.4% | 21.4% | 18.9% | 5.0% | |
| | Social Care | 1.9% | 1.7% | 1.7% | 1.8% | |
| Southend | Acute ¹ | 5.0% | 6.0% | 7.0% | 6.0% | Expected growth rates are based on local ONS population growth statistics and local trend forecasting |
| | Mental health ¹ | 13.0% | 2.2% | 2.2% | 2.2% | |
| | Community health ¹ | 1.4% | 1.7% | 1.7% | 1.7% | |
| | CHC | 6.7% | 8.0% | 8.0% | 7.6% | |
| | Prescriptions | 4.7% | 5.0% | 5.0% | 4.9% | |
| | Other PC | 19.8% | 1.7% | 1.7% | 7.7% | |
| | Admin | 0.0% | 0.0% | 0.1% | 0.1% | |
| | CCG Other | 1.0% | 5.2% | 5.2% | 5.0% | |
| | Social Care | 0.0% | 0.0% | 0.0% | 0.0% | |

1. Expenditure growth based on projected growth in activity, tariff inflator and tariff efficiency factor
Source: Financial model, CCG financials

Back up: 'do nothing' modelling – CCG cost assumptions

| | | 17/18 | 18/19 | 19/20 | 20/21 | Notes |
|----------------------|-------------------------------|-------|-------|-------|-------|---|
| Spend by CCG: | | | | | | |
| Thurrock | Acute ¹ | 7.3% | 3.4% | 4.1% | 3.7% | Expected growth rates are based on local ONS population growth statistics and local trend forecasting |
| | Mental health ¹ | 2.4% | 3.0% | 4.0% | 4.0% | |
| | Community health ¹ | 5.1% | 3.0% | 5.0% | 5.0% | |
| | CHC | 7.7% | 7.0% | 8.5% | 8.5% | |
| | Prescriptions | 5.1% | 5.4% | 6.5% | 6.5% | |
| | Other PC | 13.8% | 2.8% | 2.8% | 6.5% | |
| | Admin | 0.3% | 0.0% | 0.0% | 0.1% | |
| | CCG Other | 2.4% | 46.8% | 46.2% | 8.0% | |
| | Social Care | 0.0% | 0.0% | 0.0% | 0.0% | |

1. Expenditure growth based on projected growth in activity, tariff inflator and tariff efficiency factor
Source: Financial model, CCG financials

Back up: 'do nothing' modelling – CCG activity assumptions

| | | 17/18 | 18/19 | 19/20 | 20/21 | 21/22 | Notes |
|------------------|--------------------------------|-------|-------|-------|-------|-------|--|
| B&B | Outpatient Activity | 2.1% | 2.4% | 2.4% | 2.4% | 2.4% | Expected growth rates are based on local ONS population growth statistics and local trend forecasting |
| | Elective and Day Case Activity | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% | |
| | Non Elective Activity | 1.3% | 1.3% | 1.3% | 1.3% | 1.3% | |
| | A&E Activity | 4.3% | 4.3% | 4.3% | 4.3% | 4.3% | |
| CP&R | Outpatient Activity | 1.3% | 7.6% | 7.6% | 9.1% | 8.8% | Higher growth rates in Castle Point & Rochford across all areas due to large aging, cohort of 65-70 year olds (7.3% of the population, compared to 5.9% in the rest of Essex) – increasing costs |
| | Elective and Day Case Activity | 6.2% | 9.6% | 6.7% | 8.2% | 8.0% | |
| | Non Elective Activity | 1.5% | 3.8% | 6.8% | 8.1% | 7.9% | |
| | A&E Activity | 5.0% | 5.5% | 7.5% | 8.9% | 8.9% | |
| Mid Essex | Outpatient Activity | 4.2% | 4.1% | 4.1% | 3.9% | 3.9% | Expected growth rates are based on local ONS population growth statistics and local trend forecasting |
| | Elective and Day Case Activity | 2.4% | 2.4% | 2.3% | 2.1% | 2.1% | |
| | Non Elective Activity | 2.8% | 2.5% | 2.8% | 2.3% | 2.3% | |
| | A&E Activity | 7.0% | 7.0% | 7.0% | 7.0% | 7.0% | |
| Southend | Outpatient Activity | 3.8% | 6.3% | 7.2% | 7.4% | 7.0% | |
| | Elective and Day Case Activity | 2.0% | 4.5% | 5.4% | 5.7% | 5.2% | |
| | Non Elective Activity | 1.7% | 4.4% | 5.7% | 5.4% | 5.0% | |
| | A&E Activity | 2.1% | 4.7% | 5.6% | 5.8% | 5.4% | |
| Thurrock | Outpatient Activity | 4.2% | 4.4% | 3.9% | 4.0% | 4.0% | |
| | Elective and Day Case Activity | 2.5% | 2.7% | 2.1% | 2.3% | 2.3% | |
| | Non Elective Activity | 0.9% | 1.4% | 1.1% | 1.7% | 1.7% | |
| | A&E Activity | 2.5% | 2.8% | 2.4% | 2.5% | 2.5% | |

Back up: local health and care activity reduction split by acute trust

| Workstream | POD (000s) | 2017/18 | | | 2018/19 | | | 2019/20 | | | 2020/21 | | | 2021/22 | | |
|-----------------------------|----------------------|---------|------|-------|---------|-------|-------|---------|-------|-------|---------|-------|-------|---------|-------|-------|
| | | BTUHFT | MEHT | SUHFT | BTUHFT | MEHT | SUHFT | BTUHFT | MEHT | SUHFT | BTUHFT | MEHT | SUHFT | BTUHFT | MEHT | SUHFT |
| Frailty | NEL admissions | 0.0 | 0.0 | 0.0 | -0.4 | -0.5 | -0.7 | -0.8 | -1.0 | -1.5 | -0.9 | -1.1 | -1.7 | -0.9 | -1.1 | -1.7 |
| LTCs | NEL admissions | 0.0 | 0.0 | 0.0 | -1.0 | -0.8 | -1.5 | -1.8 | -1.6 | -3.0 | -1.9 | -1.6 | -3.3 | -1.9 | -1.6 | -3.3 |
| LTCS | Outpatients | 0.0 | 0.0 | 0.0 | -10.9 | -11.9 | -15.5 | -28.0 | -30.5 | -41.0 | -28.9 | -31.2 | -43.9 | -28.9 | -31.2 | -43.9 |
| Specialist Pathway Redesign | Outpatients | 0.0 | 0.0 | 0.0 | -27.5 | -35.1 | -30.7 | -70.8 | -89.7 | -81.4 | -73.0 | -91.6 | -87.2 | -73.0 | -91.6 | -87.2 |
| UEC | Ambulance dispatches | 0.0 | 0.0 | 0.0 | -1.7 | -1.3 | -1.4 | -6.3 | -4.8 | -5.1 | -9.3 | -7.0 | -7.5 | -9.5 | -7.2 | -7.6 |
| UEC | A&E Attendances | 0.0 | 0.0 | 0.0 | -2.7 | -2.1 | -2.3 | -9.8 | -7.8 | -8.4 | -14.6 | -11.9 | -12.9 | -14.6 | -11.9 | -12.9 |
| Common Offer | EL / daycases | 0.0 | 0.0 | 0.0 | -0.3 | -0.4 | -0.6 | -0.5 | -0.9 | -1.2 | -0.5 | -0.9 | -1.3 | -0.5 | -0.9 | -1.3 |
| Common Offer | Outpatients | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -0.1 | 0.0 | 0.0 | -0.1 | 0.0 | 0.0 | -0.1 |